## Iron Monkey Productions Rates 2021 & 2024

SAM.GOV- COUPA CERTIFIED AND WAWF / PIEE INVOICING PAYMENTS ARE ENCOURAGED.

| Iron Monkey Productions<br>2021 / 2024 Rates  | Hourly<br>Rate | M12      | Y24     |
|---|----------------|----------|---------|
| Audiovisual and Photography (materials & expenses not included) Audiovisual equipment Cameras, film, and slide projectors Recording equipment for meetings, events, classes, seminars, and video conferences. Direct and coordinate activities Determine formats, approaches, content, levels, and mediums necessary to meet production objectives effectively and within budgetary constraints | \$265.00       |          | R and D |
| Business Consulting   | \$325.00       | On Going | R and D |
| Business Support Appointment setting Bulk mailings. Calendar management Data Entry Database management Handwritten notes & cards Invoice management Interview transcription Mass e-mails Newsletter creation & distribution Organizing Project management Spreadsheet development Translation/Language support  | \$212.00       | On Going | R and D |
| Consulting, Research, and Development - Private   | \$304.00       | On Going | R and D |
| Consulting, Research, and Development - Government  | \$325.00       | On Going | R and D |
| Desktop Publishing Announcements, Invitations, Brochures, Flyers, Logo Design, Newsletters  | \$172.00       | On Going | R and D |

- # 1 Administrative Services NAICS CODE # 541611 # 541690.
- # 2 Administrative Supplies and Support NAICS CODE # 561110.
- # 3 Architectural Designs and Services NAICS CODE # 236220.
- # 4 Architectural Construction Services NAICS CODE # 332323 # 423390 # 541014 # 541614.
- # 5 Commercial and Construction Supplies NAICS CODE # 423610 # 423810.
- # 6 Commercial Printing and Custom Commercial Promotional Products NAICS CODE
- # 236210 # 313310 # 322122 # 323111 # 323113 # 561990.
- #7 Logistics Consulting NAICS CODE #541614. #425110.









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| SAM.GOV- COUPA CERTIFIED AND WAWF / PIEE II  IMP/Business/ Budget Category & Rates | Hourly Rate      | M12      | Y24       |
|--|------------------|----------|-----------|
| Document Preparation   |                  |          |           |
| Excel  |                  |          |           |
| Forms  |                  |          |           |
| Letters  |                  |          |           |
| PowerPoint presentations   | \$178.00         | On Going | R and D   |
| Proposal creation Reports  |                  |          |           |
| Word/WordPerfect   |                  |          |           |
| Worksheets   |                  |          |           |
|  |                  |          |           |
| Events, Conferences, and Seminars  |                  |          |           |
| Business planning meetings   |                  |          |           |
| Conferences  |                  |          |           |
| Celebrations   | \$183.00         |          | R and D   |
| Meeting preparation  |                  |          |           |
| Retreats   |                  |          |           |
| Reunions   |                  |          |           |
| Educational Training Meetings  |                  |          |           |
| Documents  |                  |          |           |
| Manuals  | \$172.00         | On Going | R and D   |
| Presentations  |                  |          |           |
| Research   |                  |          |           |
| Technical Writing  |                  |          |           |
| Documents, Manuals, Proposal Writing, Reports,                                     | \$204.00         | On Going | R and D   |
| Research   |                  |          |           |
| Writing and Editing Services   |                  |          |           |
| Articles   |                  |          |           |
| Dissertations (research, proof & edit)   |                  |          |           |
| Editing/Proofreading   | \$179.00         |          | R and D   |
| Formatting   | ·                |          |           |
| Grants   |                  |          |           |
| Resumes/CVs  |                  |          |           |
| Speeches/Presentations   | D : C : II I     | 0 0 :    | 6 1 11    |
| Government & Entity Services   | Price Set Hourly | On Going | Set-Up    |
|  | \$1995 New       |          |           |
| Dun and Brad Street/SAM.GOV Registration   | Entity           |          |           |
| GSA Applications submission + one schedule + one                                   | • •              |          |           |
| product  | \$15,500         |          |           |
| 9 to 12 M  | New Entity       | (PC)     | 9 to 12 M |
| Federal Government loan applications (hourly)                                      | Only in P 1&2    |          |           |
| STTR (P) III   | STTR \$220PH     | On Going |           |









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| IMP/Business/ Budget Category & Rates              | <b>Hourly Rate</b> | M8       | Y24 |
|--|--------------------|----------|-----|
| ,            | Each               |          |     |
| Grant Submission and Registration per              | Submission is      |          |     |
| Application No Rep                                 | 15% - 16.25%       | On Going |     |
|  | Each               |          |     |
|  | Submission is      |          |     |
| Proposal/Bid Submission per application No Rep     | 15% - 16.25%       | On Going |     |
| Federal Government Consultant (GRANTS)             | Approved by        |          |     |
| (Hourly - 40 hr. min.)                             | DOD \$608          | On Going |     |
| Grant Submission and Registration per              | 20% Less Rep       |          |     |
| application + Rep                                  | 5%                 | On Going |     |
|  | 20% Less Rep       |          |     |
| Proposal/Bid Submission per application + Rep      | 5%                 | On Going |     |
| Website/Sub Out                                    | Open               |          |     |
| Webpage/Sub Out                                    | Open               |          |     |
| Domain Name/Sub Out                                | Open               |          |     |
| D&B + SAM.GOV + All Major Federal Agency +         | \$8,500            |          |     |
| FOB  | New Entity         |          |     |
| Client Phone Calls In                              | N/C                |          |     |
| Client Sales Calls In                              | N/C                |          |     |
| SAM.GOV Management Fee One Year + 12 (H)           |                    |          |     |
| info updates SAM profile                           | \$1,575 P/year     |          |     |
| GSA.GOV Management Fee One Year + 12 (H)           | \$2500 p/year      |          |     |
| info updates to schedule/e lab                     | renewal            |          |     |
| Government administrative setup for                |                    |          |     |
| government services (H)                            |                    |          |     |
| SAM.GOV + GRANTS.GOV + GSA.GOV                     | \$108.00           |          |     |
| Hourly fees are invoiced for every 12 hours worked |                    |          |     |
| per project.                                       |                    |          |     |
| (IMP) \$172  | N/C                |          |     |
| New Client Discount Open                           | Open               |          |     |
| Government Discount 3% to 5% Net 30 days           | Stop               |          |     |
|  | 2% per 15          |          |     |
|  | days after 30      |          |     |
| Unpaid Invoices 1% after 30 days each month        | days               |          |     |
|  | \$108.00/HR        |          |     |
|  | each               |          |     |
| Update Current SAM/GSA/Federal Submissions         | project/each       |          |     |
| fees (M) 12 (H)                                    | entity             |          |     |
| RATES ARE SUBJECT TO CHANGE IN 2024 © IMP®         |                    |          |     |
| Minimum 8 Hour billing on all projects             | RATES 2024         |          |     |
| IMP® 1/1/2024 © RATES ARE BASED ON #3              |                    |          |     |
| EMPLOYEES PER PROJECT.                             | IMP/2024 ©         |          |     |







